# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, DC 20549 

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934
Date of report (Date of earliest event reported): June 15, 2011 (June 15, 2011)

## Arch Coal, Inc.

(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation)

1-13105
(Commission File Number)

CityPlace One
One CityPlace Drive, Suite 300
St. Louis, Missouri 63141
(Address, including zip code, of principal executive offices)
Registrant's telephone number, including area code: (314) 994-2700
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 7.01 Regulation FD Disclosure.

On June 15, 2011, Deck Slone, Vice President — Government, Investor and Public Affairs of Arch Coal, Inc. (the "Company"), will deliver a presentation at the Deutsche Bank Global Industrials and Basic Materials Conference. The slides from the presentation are attached as Exhibit 99.1 hereto and are hereby incorporated by reference.

The information contained in Item 7.01 and the exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended (the "Securities Act") or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

The following exhibits are attached hereto and filed herewith.

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99.1
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Slides from the Deutsche Bank Global Industrials and Basic Materials Conference.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: June 15, 2011
(
Arch Coal, Inc.

By: /s/ Robert G. Jones
Robert G. Jones
Senior Vice President — Law, General Counsel and Secretary

## Exhibit Index

99.1

Description
Slides from the Deutsche Bank Global Industrials and Basic Materials Conference.

## THE POWER WITHIN

## Deutsche Bank Global Industrials and Basic Materials Conference

DECK SLONE
VP - Government, Investor and Public Affairs
Arch Coal, Inc.

A
Arch Coal, Inc.

## Forward-Looking Information

This presentation contains "forward-looking statements" - that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," or "will." Forwardlooking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties arise from changes in the demand for our coal by the domestic electric generation industry; from legislation and regulations relating to the Clean Air Act and other environmental initiatives; from operational, geological, permit, labor and weather-related factors; from fluctuations in the amount of cash we generate from operations; from future integration of acquired businesses (including the ICG business); and from numerous other matters of national, regional and global scale, including those of a political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. For a description of some of the risks and uncertainties that may affect our future results, you should see the risk factors described from time to time in the reports we file with the Securities and Exchange Commission.

This presentation includes certain non-GAAP financial measures, including Adjusted EBITDA. These non-GAAP financial measures are not measures of financial performance in accordance with generally accepted accounting principles and may exclude items that are significant in understanding and assessing our financial results. Therefore, these measures should not be considered in isolation or as an alternative to net income from operations, cash flows from operations, earnings per fully-diluted share or other measures of profitability, liquidity or performance under generally accepted accounting principles. You should be aware that our presentation of these measures may not be comparable to similarly-titled measures used by other companies. Please see the reconciliation included at the end of this presentation.


## Around the world, countries are building coal plants to fuel growing electricity needs

New Coal-Fueled Generation Coming Online by 2015 (Capacity under construction, in GW, from 2011-2015)

| Under <br> Construction | 249 GW |
| :--- | :--- |
| 790 million tons |  |
| Total | 425 GW <br> 1.4 billion tons |



425 CW of total coal-fueled capacity is planned to be online by $2015 \ldots$ and will be fueled by 1.4 billion tons of coal

## We expect continued strength in met coal markets and seaborne coal supply shortages



Projected Deficit in Seaborne Coal Supply Trade


- Growth in world steel consumption is projected to increase approximately 60 percent during the next decade with Asia expected to drive met coal demand going forward
- With production and transportation constraints, global met coal supply will remain tight for the next five years and likely beyond
- Internal forecasts suggest that global seaborne coal markets will be undersupplied through at least 2015
- One-third of projected supply deficit is in met coal markets; two-thirds relates to steam coal


## We expect U.S. coal export volumes to more than double by 2015



# Modest increases in export activity can have significant market implications 



- Arguably the most significant driver in the 2008 market run-up was a 32-million-ton increase in U.S. exports from 2006 to 2008
- U.S. exports appear to be in the midst of an even greater expansion at present
- The market implications of such an increase could prove dramatic


## Even with potential U.S. coal plant retirements, growth opportunity could prove significant in coming decade

| Theoretical Demand Additions and Offsets versus 2010 (in millions of tons) |  |
| :---: | :---: |
| Potential retirements over next decade (revised downside case) ${ }^{1}$ | $(30)-(50)$ |
| Potential lost consumption to competing fuels, such as natural gas | (20) - (40) |
| Increasing utilization at surviving plants by 4 to 6 percentage points ${ }^{2}$ | $55-85$ |
| Potential incremental demand from plants now under construction ${ }^{3}$ | 20-30 |
| Incremental export potential by 2015 (including West Coast moves) ${ }^{4}$ | 82-102. |
| Potential range (sub-total) | 67-167 |
| Theoretical Additional Opportunity for Non-CAPP Thermal Coal |  |
| Further rationalization in Central Appalachia (by 2015) | 20-30 |
| Expected cross-over tons for U.S. met market (by 2015) | 3-7 |
| Potential range (total) | 90-204 |

[^0]

## Arch has created a U.S. coal industry powerhouse - and a world-class global thermal and met coal franchise



## Arch is the $2^{\text {nd }}$ largest U.S. met coal producer - and a top 10 global met supplier

Top Five U.S. Metallurgical Coal Producers
(2011 expected sales, in millions of tons)


Top Ten Global Metallurgical Coal Producers (2011 expected sales, in millions of tons)


- Arch will have significant scale and leverage in domestic and international met coal markets
- With optimal use of Arch's existing export capabilities, the combined company will become a larger met coal seaborne supplier
- Future growth opportunities at the combined entity will likely lift met volume levels meaningfully over the next five years
- Undeveloped high-vol "A" met coal reserves should allow Arch to become an even larger global supplier of met coal


## Arch can expand customer offerings through optimal met coal blending opportunities

2010 Seaborne Metallurgical Coal Supply (in millions of tonnes)


- The U.S. is a significant supplier of seaborne metallurgical coal second only to Australia
- Blending Arch's large volume of high-vol coal with ICG's complementary quality coals:
- Maximizes value of combined company's coals in seaborne trade via Arch's existing and expanding port access
- Creates synthetic mid-vol coals, which command highest market premium
- Optimizes blending and expands product offerings in low, mid and high-vol segments


## Arch has one of the most extensive and highest quality met coal reserve bases in the U.S. coal industry

- Arch has a substantial, high-quality met coal reserve base
- Beckley is a high-quality, low-vol coal that should trade at near parity with Peak Downs
- Vindex is a quality, low-vol met coal
- Sentinel is a high-vol "A" coal, superior to the Gregory brand
- Upside in high-vol "A" segment as Tygart Valley comes online
- Mountain Laurel/Buckhannon compete in the high-vol "B" segment, on par with Gregory
- Lone Mountain is a good PCI coal; will move Powell Mountain as PCI (same or similar coal seams)

Arch's Pro Forma Met Coal Reserves
(\% of met reserves by type)


Metallurgical Coal Benchmark Pricing (\$/tonne, real 2011 dollars)


11
Sources: AME and ACI

Tygart Valley provides an attractive growth opportunity to nearly double Arch's met coal volumes by 2014

Metallurgical Coal Volumes
(in millions of tons)



- Tygart Valley No. 1 mine will boost future metallurgical coal volumes by 2014
- Portfolio of Mountain Laurel and Tygart coal mines will create world-class metallurgical coal asset base
- Undeveloped high-vol "A" reserves (115 million tons) create opportunities for further volume growth over next five years
- Will begin permitting immediately


## Arch has a strong pipeline of future growth projects to bring online as market conditions warrant



- Arch remains a prudent steward of capital
- We intend to pursue future growth projects that will earn solid returns for shareholders and expand the market for coal, but will do so judiciously
$\square$ Expansion of existing met complexes* and future development projects
Steam growth projects Other coal market expansion efforts


## Arch will continue to play a growing role in the global seaborne met and thermal coal trade

East Coast

Acquisition strengthens Arch's position as one of the largest coal producers in the U.S. and the world


Acquisition of ICG solidifies Arch's position as the most diversified U.S. coal producer


- Expands operations to every major coal-supply basin
- Extends portfolio to include wholly owned operations in ILB and NAPP
- Creates robust U.S. product slate, with representation in all major basins


## Arch's pro forma cash cost structure remains one of the lowest in the Appalachian region

Public Companies' Reported Appalachian Cash Costs


- Lowest cost producer among predominantly CAPP operators
- One of the lowest cost producers in the overall Appalachian region
- Combined with ICG, Arch's cost structure remains advantageous - despite continued pressures in the region


## Arch is committed to continuing its industry leading performance in safety and environmental compliance

- Record safety lost-time and total incident

Lost-Time Safety Incident Rate rates in 2010

- Earned nine national and state awards for safety excellence
- Record environmental compliance rate in 2010
- Earned seven national or state awards for excellence in environmental practices
- Last year, two mining complexes achieved A Perfect Zero - zero reportable injuries and zero SMCRA environmental violations

(per 200,000 employee-hours worked)


Environmental Compliance
(SMCRA violations based on state reports)


## Arch preserves one of the strongest balance sheets in the U.S. coal industry



- Lowest level of legacy liabilities versus largest public U.S. coal companies
- Low legacy liabilities at ICG
- Approximately two-thirds of Arch's pro forma legacy liabilities consist of reclamation liabilities

The combined company presents a strong pro forma estimated financial outlook


## Arch has significant upside to coal markets in future years



| Illustrative: Leverage to Coal Markets in 2012 |  |  |
| :---: | :---: | :---: |
| (prices in \$Aton) | Illustrative Price Increase |  |
|  |  |  |
| Steam Coal | \$2 | \$5 |
| Met Coal | \$5 | \$15 |
| 2012 Unpriced Tons |  |  |
| (in millions)** |  |  |
| Steam Coal | 79 | 79 |
| Met Coal | 11 | 11 |
| (in \$ millions) |  |  |
| Potential Incremental Revenue | \$213 | \$560 |
| Sales-Sensitive Costs @ $18.5 \%{ }^{(1)}$ | (39) | (104) |
| Potential Incremental EBITDA | \$174 | \$456 |

[^1]
# Non－GAAP Measures Reconciliation Chart 

## Adjusted EITDA

Adjusted matDA is defned as net income attributable to the Company before the effect of net interest expense，incorme taxes，depreciaton，depletion and amertzation and the amortzation of acquired sales contracts．Adjusted $⿴ 囗 十$ ITDA may also be adjusted for hems that may not relect the trend of future resuls．

Adjusted $⿴ 囗 十$ TRDA is not a measure of financial performance in accordance with generally accepted accounting principles，and berrs excluded to calculate Adjusted \＃rrDA are significant h understanding and assessing our financial condition．Therefore，Adjusted $⿴ 囗 十$ ITDA should not be considered in isolaton nor as an aternative to net income，income fromoperations，eash flows fromoperations or as a measure of our proftabily，liquidty or performance under generaly accepted accounting principles．We beleve that Adjusted $⿴ 囗 十$ rDA presents a useful reasure of our ability to service and incur dett based on ongoing operations．Furthermore，analogous measures are used by industry analysts to evaluate operating performance．In addtion，acquisBon and financing related experses are excluded to make results moce comparabie between periods．Investors should be aware that our presentation of Adjusted EITDA may not be corparable to simlarly ttied measures used by other companies．The table below shows how we calcuate Adjusted $⿴ 囗 十$ rDA．

Net ineome
Net income attributable to noncontroling interest heome tax expense（beceft）
interest expense，net
Depreciation depleton and amortization
Amprtization of acquired sales contracts，net Alegheny ligation adjustrent

## Adjusted mirDA

Mdpoint of estimated annual synergies Arch pro forma Adjusted MrDA



[^0]:    1. Arch's revised downside case reflects EPA's recert HAPS MACT proposal: a mid-point of 35 GW of coal plant retirements by 2020, and mid-point coal consumption at those as-riak plarts in 2010 of 40 milion tons.
    2. Surviving plants are ikely to be the most modem and most emicient with greatest capabity to operate at higher
    3 Refiects 8.5 CW of coal-based capacity currently under construction and slang to come on ine in $2011-2014$

    3 Refects 8.5 GWs of coal-based capacity currenty under construction and slased to come orline in 2011-2018.
    4. Reffects east coast exports growng to mid-poirt of 79 millon tons by 2015 ; gut exports growing to mid-poirt of 41 malion tons by

    2015: and PRB exports growing to mid-point of 42 milion tons va Washington State. Canada and the Gut of Mexico by 2015 .

[^1]:    - Based on ACl and ICG's volume guidance given per the tail eamings releases Assumed flat volume levels in 2012 versus 2011 for Arch stand alone. (1) Salis-sensitive costs consist of royabes. biack lung and severance taxes.

